

PORTRAIT

Damian Milewski

Head of Sales
Product Specialist

I lead Sales, covering institutional investors across Europe, Asia and Switzerland.

In addition, as Product Specialist, I serve as a member of the Convertible Bonds investment committee.





A QUICK BACKGROUND

I enjoy working in the fast-paced financial markets, helping clients reach their investment goals. Being specialised in convertible bonds and alternative credit strategies gives me broad view of the markets.

I WORKED AT

I spent 20 years at a leading investment bank, starting on the convertible and cash equity desk in Zürich, then moving to the convertible bond desk in London.

Later, I relocated to Hong Kong, where I led Convertible and Credit Sales across the region.



MY PASSIONS

I enjoy various sports like skiing, tennis, running, diving and sailing which creates a good balance to my working life.

WHAT I'M PROUD OF

All my sports passions teach me endurance, persistence and discipline which is extremely helpful in dealing with various aspects of my job.

I'm proud I can still beat my teenage son on the tennis court and keep pace with him on the ski slopes.

FUN FACTS

TRAIL RUNNING

1

I spent a lot of time trail running with my dog Lewa, a Hungarian Vizsla. It's not just great exercise, it gives me time to reflect about markets and how to push business forward.

A FIRST FOR VIETNAM

2

During my time in Hong Kong, I placed over 100 Asian convertible bonds including the first ever international transaction from a Vietnamese company.

EDUCATION

3

While living in Hong Kong, I took the opportunity to deepen my financial knowledge by enrolling in accounting courses, ultimately earning a postgraduate diploma in investment management.



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